

Muhammad Waqas

Automation & Solutions Developer

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PROFESSIONAL SUMMARY

Technical professional with 7+ years of experience across workflow automation, AI integrations, CRM/ATS systems, APIs and custom web/SaaS development. Combines automation platforms with backend engineering to turn business requirements into reliable production systems.

TECHNICAL SKILLS

Automation & CRM: GoHighLevel, n8n, Make.com, Zapier, HubSpot, Zoho Recruit, workflow design, retries and monitoring

AI & Integrations: OpenAI, Claude, Gemini, AI agents, REST APIs, webhooks, OAuth, JSON and Postman

Engineering & Cloud: Laravel, PHP, JavaScript, MySQL, PostgreSQL, AWS, queues, background jobs, Git, CI/CD, Linux and Nginx

PROFESSIONAL EXPERIENCE

AI Solutions Developer (Project-based Contract) | ZoniSoft | Jun 2026 - Present

- Build AI-powered SaaS platforms, workflow automation, API integrations and custom business applications.
- Own delivery across backend architecture, AI integration, asynchronous processing, deployment, optimization and production support.

Manager, IT Infrastructure and Development | United States Veterinary Talent Association | Jan 2025 - Jun 2026

- Developed recruitment technology and a custom PHP job platform with two-way Zoho Recruit integration.
- Improved recruitment data throughput by 30x and reduced a critical process from roughly 15 days to 6-8 hours.

GoHighLevel Automation Specialist | Colony Law | Part-time | Nov 2025 - May 2026

- Stabilized GoHighLevel pipelines, forms, questionnaires, nurturing sequences, calendar routing, notifications, Twilio, Mailgun, APIs and webhooks.

CRM & Lead Automation Specialist | Meier Law Firm | Part-time | Sep 2025 - Dec 2025

- Built CRM intake and lead workflows covering pipeline stages, follow-up sequences, tasks, notifications, calendars, reporting and troubleshooting.

AI & Workflow Automation Specialist | Best Homes Real Estate | Part-time | Apr 2025 - Aug 2025

- Built CRM automation, AI-assisted processes and cross-platform task-routing workflows using n8n and connected business tools.

Freelance Web Developer | Independent | 2018 - Nov 2020

- Built and supported websites, web applications and custom business systems for client requirements.

EDUCATION

Master of Science in Computer Science | Virtual University of Pakistan | 2018 - 2020

Bachelor of Science in Computer Science | Virtual University of Pakistan | 2015 - 2017

PROJECTS

ZoniSoft — Multi-Provider AI Platform

Production AI platform integrating multiple LLM providers with automatic failover, an OpenAI-compatible API, background processing, web search, billing, usage controls, and administration.

Stack: Laravel, PHP, MySQL, JavaScript, OpenAI, Google Gemini, OpenRouter, Groq

thetvetjobs.com— Agentic AI Recruitment & Job Application Platform

An agentic veterinary recruitment platform where AI agents identify relevant jobs, apply on behalf of candidates, evaluate candidate-job fit, and automatically move qualified applicants toward interview scheduling.

Stack: Laravel, PHP, MySQL, Zoho Recruit, REST APIs, Webhooks, Laravel Queues, Cron Jobs

AI Email-to-Asana Task Routing with n8n & Gemini

AI-powered workflow that converts forwarded emails into structured Asana tasks. Gemini extracts task details and identifies the intended assignee, while n8n automatically routes and creates the task for the correct team member.

Stack: n8n, Google Gemini, Gmail, Asana, Google Sheets, JavaScript

LinkedIn Recruitment Marketing Automation | n8n, MySQL & Google Sheets

Built an automated LinkedIn recruitment marketing system using n8n, MySQL, Google Sheets, and the LinkedIn API. The workflow retrieves job and company information, prevents duplicate postings, generates dynamic content, and automa...

Stack: n8n, MySQL, Google Sheets API, LinkedIn API, JavaScript, OAuth 2.0

Automated Email Domain Classification & Campaign List Management

Developed an automated email classification workflow using n8n, JavaScript, and Google Sheets to process 9,490 email records, identify custom-domain email addresses, and automatically update contact statuses for better email campa...

Stack: n8n, JavaScript, Google Sheets API, Conditional Logic, Scheduled Workflows

Automated SMS Outreach Chrome Extension

A custom Chrome extension that connects Google Sheets with Call.com to send personalized SMS campaigns without requiring a Twilio integration.

Stack: JavaScript, HTML5, CSS3, Chrome Extensions Manifest V3, Google OAuth 2.0, Google Drive API, Google Sheets API, Supabase Authentication